

BLOCK VII: MANAGEMENT OF INTELLIGENCE  
IN A PERIOD OF CHANGE

The Seminar started with the senior officer in his role as manager. It then moved through areas which bound and impact on the senior officer's job--the Agency's business, new analytic and management techniques applicable to intelligence activities, the overseas target areas of the Agency (the foreign environment), our governmental relationships (the official environment) and relevant domestic change (the unofficial environment). The concluding Block then examines the management of our activities in the face of changing pressures and challenges. On the assumption that management training may be furthered by direct exposure to experienced managers, the Block includes presentations by several senior officers on "How I Do My Job." The subject matter and discussion periods of Block VII are designed to help members of the Seminar integrate their entire experience in the Seminar in a way to serve their development in their present jobs and in future positions of increased responsibility.

MORI/CDF

SCOPE NOTE

THE COMPONENT CHIEF AS MANAGER

In CIA a component--office, division, service or staff-- is the basic operating unit. The component chief is responsible for fulfilling a component's specified missions and tasks and for organizing and applying the component's resources. The Director of Logistics will share with the Seminar some insights into his management role, his problems as manager and how he goes about running his component.

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## SCOPE NOTE

### THE RESPONSE INSIDE CIA TO SOCIAL CHANGE

Many of the changes and issues facing US society at large bear directly on the Agency. A panel, representing the Offices of Security, Personnel, and Medical Services, will assess the way in which these changes are affecting CIA and the responses of Agency management to such issues as drug abuse, minority employment and career development, the status of women, and the problems presented and faced by the younger employee population.

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SCOPE NOTE

PPB IN CIA: TOOL OF TOP MANAGEMENT

The Deputy Director of Programming, Planning, and Budgeting (PPB) will briefly describe the concepts of PPB and indicate how they are being applied in CIA as an instrument of managerial control.

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## SCOPE NOTE

### THE CLANDESTINE SERVICE

The Deputy Director for Plans will engage in a question and answer discussion with the members of the Senior Seminar.

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SCOPE NOTE

A VIEW OF CIA FROM THE 7TH FLOOR

The Executive Director-Comptroller will look at the Agency from the viewpoint of top management. He will consider major problem areas requiring attention at that level and, as appropriate, indicate approaches to their solutions. He will assess the management process as he sees it, commenting on the different management devices for developing and communicating policy decisions. The Speaker will also discuss the goals Agency management has set for the Senior Seminar and its place in executive development within CIA.

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## SCOPE NOTE

### THE DEPUTY DIRECTOR AS MANAGER

In our Agency the Deputy Director holds a vital managerial position between the Director's level and a particular group of components within his Directorate--offices, divisions and staffs--which carry out the Agency's business. The Deputy Director for Intelligence will discuss his job as a member of this key management echelon. He will explain what his job as a manager is and how he accomplishes his management responsibilities. He will share some insights about his concerns and the problems he encounters as a manager and he will identify ambiguous areas and some of the obstacles as well as facilitating factors which he experiences in his managerial role.

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